Felipe Rojas

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EDUCATION

Bachelor of Science in Marketing

December 20XX

University of North Carolina at Charlotte, Charlotte, NC

RELEVANT EXPERIENCE

Pharmacy Technician, CVS Pharmacy

Charlotte, NC, June 20XX – Present

- Bullet of key activities or responsibilities (each bullet starts with an action verb and show what you did, how/why, and results)
- Communicate with patients to gather accurate medical and drug histories
- Perform troubleshooting with clients to resolve insurance coverage issues
- Enter and fill prescriptions according to appropriate storage and dosage requirements

Volunteer, NC MedAssist

Charlotte, NC, August 20XX – June 20XX

- Volunteer five hours each week at a non-profit pharmacy serving low-income and uninsured patients
- Organize, sort, and inventory donated medications and samples
- Assist in setting up Mobile Free Pharmacy in multiple locations throughout the city

Business to Business Sales Rep, Staples

Gastonia, NC, August 20XX – July 20XX

- Acquired self-generated leads by networking in various industries within the area
- Showcased products in face to face and virtual presentations to upper level executives
- Exceeded monthly and quarterly goals by 5%

LEADERSHIP & CAMPUS INVOLVEMENT

President, Pre-Pharmacy Student Association

August 20XX – May 20XX

- Led monthly all-group meetings, and bi-weekly leadership meetings
- Instituted new marketing plan to overhaul recruitment practices resulting in 45% increase in membership
- Assisted in developing strategic plan which included opportunities to engage and network in the profession
- Mediated member disagreements, particularly related to allocation of funds

WORK EXPERIENCE

Waitress, Outback Steakhouse Gastonia, NC, September 20XX – June 20XX

- Memorized restaurant menu in order to assist patrons in selecting means based on preferences
- Operated POS terminals to input customer orders, swipe credit cards and enter cash amounts
- Assisted in training 8 new waiters, ensuring comprehensive understanding of restaurant practices

<u>SKILLS</u>

Language: Fluent in Spanish Computer: Microsoft Word, PowerPoint, Excel and Access